Hospital Profile: STEWARD SAINT ANNE'S HOSPITAL

Steward St. Anne's Hospital (St. Anne's) is a for-profit, acute care community hospital. It is a mid-size hospital in Massachusetts, with 113 staffed beds. St. Anne's is located in the Fall River region and represents 100% of all acute hospital staffed beds in the region. It is a member of the Steward Health Care System. St. Anne's qualifies as a Disproportionate Share Hospital (DSH), as more than 63% of its gross patient service revenue is derived from government programs.

PATIENTS Sixty percent of all inpatient cases treated at St. Anne's are from Fall River.

INPATIENT SERVICES Compared with the other community-DSH hospitals, St. Anne's treats a greater proportion of lower-severity cases.

FINANCIAL PERFORMANCE St. Anne's total revenue in FY12 was \$202 million. Its FY12 public payer mix was 69%, slightly higher than the average community-DSH hospital. St. Anne's FY12 inpatient cost‡ per case mix adjusted discharge was \$9,710, approximately 3% higher than the average community-DSH hospital. St. Anne's CY12 average commercial payer price level was at the 49th percentile, higher than the average community-DSH hospital. It earned a profit of \$25.4 million (12.5% total margin) in FY12, its largest in the FY08 to FY12 period, and it earned a profit each year in the period except for FY08.

AT A GLANCE

TOTAL STAFFED BEDS: 113, mid-size acute hospital

% OCCUPANCY: 84%, > cohort (avg. 61%)
TOTAL REVENUE in FY12: \$202 million

PUBLIC PAYER MIX: 69% (DSH* Hospital)

SPECIAL PUBLIC FUNDING: ICB[®]

TAX STATUS: For profit

TRAUMA CENTER DESIGNATION: Not Applicable

CY12 COMMERICIAL PAYER PRICE LEVEL: 49th Percentile

CASE MIX INDEX in FY12: 0.92, > cohort avg. (0.89); < statewide (1.06)

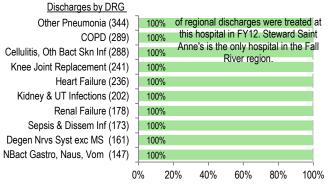
INPATIENT: OUTPATIENT REVENUE in FY12: 24%:76%

TOTAL MARGIN in FY12: 12.5% (\$25.4 million)

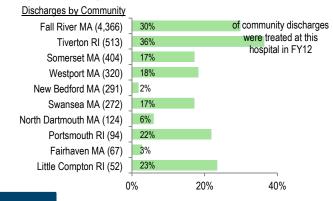
CHANGE in OWNERSHIP (FY08-FY12): Steward Health Care - 2010

SERVICES

What were the most common inpatient cases (DRGs) treated at the hospital? What proportion of the region's cases did this hospital treat for each service?



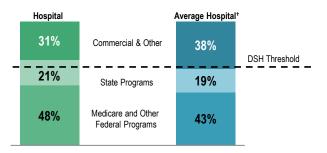
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?



- - Hospital (7,328) = 100% of total regional discharges

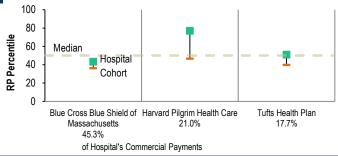
PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?



Percentage calculations may not sum to 100% due to rounding

What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?



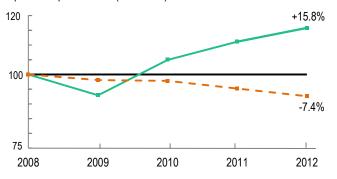
For descriptions of the metrics, please see Technical Appendix.

Cohort: Community, Disproportionate Share

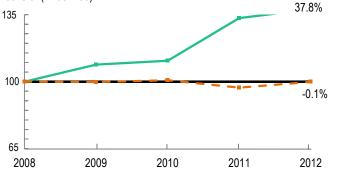
UTILIZATION TRENDS

■ Hospital
■ Peer Cohort

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

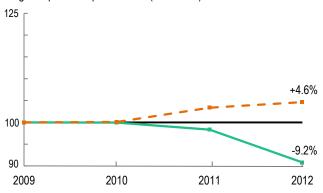


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

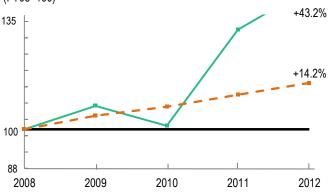


COST TRENDS

How has the hospital's inpatient cost[‡] per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

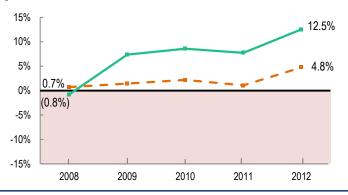


FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$133		\$134		(\$1.1)
2009	\$145	8.4%	\$134	(0.4%)	\$10.6
2010	\$153	6.1%	\$140	4.6%	\$13.2
2011	\$164	6.8%	\$151	7.8%	\$12.7
2012	\$202	23.7%	\$177	17.2%	\$25.4

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

- [‡] Costs were adjusted to exclude direct medical education costs and physician compensation.
- * Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.
- ⁶ For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

For more information, please contact:

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[†] Average Hospital does not include Specialty hospitals.